

It's unpleasant to think about death and incapacity, but necessary.

Debilitating illnesses, such as cancer, ALS or Alzheimer's, can strike anyone at anytime. They can be physically enfeebling and financially crippling. To adequately address and preserve your assets for you and your family, you need a solid game plan. I've been a Counsellor at Law for over 40 years with a special focus in Elder Law, Asset Protection Planning and Estate Planning. If you or a loved one would like to know how planning can help preserve your assets for yourself and those you care about most, I would be pleased to meet with you.

Sincerely,



Fred Jacob

- Graduate, Cornell University Law School
- Member, National Academy of Elder Law Attorneys
- Admitted to Practice U.S., N.J., & P.A. Supreme Courts



- Elder Law - Asset Protection Plans

- Caretaker Agreements -
- Medicaid Applications -

- Estate Planning - All Types of Trusts

- Wills -
- Guardianships -
- Powers of Attorney -

- Estate Administration -

- Will and Trust Assistance -
- Inheritance and Estate Tax Returns -
- Accountings to Heirs -

★ Home or Hospital Visits



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When it's time, how do I leave my loved ones with the best possible outcome?



**This brochure contains
important information about
Elder Law Planning.**

If you or someone you care about owns a home or business, has retirement investments or savings accounts and would like to protect those assets in the event of unforeseen illness, please review this brochure.

Proper and timely planning can improve your quality of life, qualify you for Medicaid and preserve your assets so that you don't lose everything.





Elder Law Asset Protection Planning

Frequently Asked Questions



▶ IF I AM IN GOOD HEALTH NOW, SHOULD I STILL DO ELDER LAW PLANNING?

Yes. Illness can strike anyone at any time. When it does, it can be physically debilitating and financially crippling. If you wait too long to plan, there are much more limited options as to what you can do to shield assets. You need a solid game plan. The best plan is the one formulated while your health is still good.

▶ WHAT HAPPENS TO MY ASSETS IF MY SPOUSE BECOMES ILL AND NEEDS NURSING CARE?

All of your assets would need to be disclosed and most of them spent to pay for your spouse's care. You are often required to spend down to an amount minimally over \$25,000. With proper planning, however, you can preserve far more through utilizing asset exemptions to prevent spousal impoverishment.

▶ WHY WON'T MEDICARE PAY FOR MY LONG TERM CARE?

Medicare provides health insurance for hospital services, doctor visits and prescriptions. It will also cover "rehabilitation" -- such as physical, occupational and speech therapy -- for limited periods of time. It will not pay for most aspects of long term care. After rehabilitation stops, the program that will pay for long term care if you qualify is Medicaid.

▶ WHAT IS MEDICAID?

Medicaid is a program primarily funded by the federal government that provides for the health needs of the indigent. In New Jersey, the Board of Social Services of each county makes the initial determination of eligibility. Medicaid is primarily set up to pay for nursing home care, but also administers waiver programs that will pay for limited home care. To financially qualify, a single individual can have no more than \$2,000-\$4,000 in liquid assets (depending on which Medicaid program they qualify for). If you have assets in excess of this amount, you will have to pay privately until your resources are exhausted down to those thresholds.

▶ HOW CAN ELDER LAW PLANNING HELP ME RETAIN MORE OF MY ASSETS?

Elder Law Planning involves a thorough and complete evaluation of your income, your assets, your health, and your family network. Our office will provide you with an Estate and Asset Protection Questionnaire in which you will list your income, your resources, life insurance policies, stocks and annuities. These must be carefully scrutinized to see which assets can be captured and which assets are exempt. Trusts, Wills, Living Wills, Powers of Attorney and Deeds are reviewed. New ones are often prepared as part of your personal "Asset Protection Plan." That plan always anticipates the time when a Medicaid application may need to be submitted.

▶ WHAT RECORDS WILL I NEED FOR THE MEDICAID APPLICATION?

The Medicaid "look back" period is currently 60 months. An accounting will have to be produced to process the application. Bank statements for the 60 months prior to application are required. If you have made transfers of property to others for less than fair market value, a period of ineligibility (penalty period) will be assessed before Medicaid will take over payment of long term care costs.

▶ CAN I MAKE GIFTS?

You cannot make gifts during the 5 year "look back" period. Most Boards of Social Services will not penalize small gifts for Christmas or birthdays if you can prove that was your custom over many years. All other gifts will subject you to a penalty period of ineligibility.

▶ CAN I PROTECT MY HOME?

With adequate planning you can. Without adequate planning, Medicaid can place a lien on your property after six months if you need long term care.

▶ CAN I PAY MY CHILDREN OR A FAMILY MEMBER TO TAKE CARE OF ME?

Yes, as long as the charge is reasonable and there is a contract in writing. Without a written agreement, the Board of Social Services will deem every minute that a child spends caring for you as having been done for "love and affection." Preparation of Caretaker Agreements between Elders and family members is an integral part of Elder Law Asset Protection Planning.

▶ WILL MY CHILDREN'S ASSETS NEED TO BE USED TO PAY FOR MY CARE?

No. Although most of your spouse's assets may need to be spent to pay for your care, your children's assets are not at risk. The exception to this is when children sign a guarantee to an assisted living facility or nursing home that they will personally pay after their parent's resources are depleted. A child who signs those agreements for the care of a parent should always do so only as the parent's representative, i.e. Power of Attorney or Guardian.

▶ CAN I ENGAGE IN ESTATE PLANNING AT THE SAME TIME I DO ASSET PROTECTION PLANNING?

Yes. Depending on the situation, a new Will or Power of Attorney may be required. Sophisticated Trusts, such as a Credit Shelter, Disclaimer or Special Needs Trust may be recommended. The same Questionnaire that assists me in forming an Asset Protection Plan will disclose whether or not these types of instruments should be adopted by you.

▶ IF MEDICAID TURNS ME DOWN, DO I HAVE ANY RECOURSE?

Whenever the Board takes an unreasonable position or assesses an unfair penalty, I request a Fair Hearing. The issue appealed from is then decided at a hearing by an Administrative Law Judge. Fortunately, early planning with an Elder Law Attorney can usually avoid the need for such hearings.

Helping you preserve your assets is important to me. I will evaluate your situation and provide you with a clear and solid plan of action. I can also help expedite your Medicaid application process. I charge only \$200 for the initial consultation. To schedule an appointment call 856-825-0700.



Fred Jacob

Counsellor at Law for over 40 years with a special focus on Elder Law Asset Protection Planning & Estate Planning

Overwhelmed by the Medicaid Application?

You're not alone. The Medicaid filing process can be very tedious and confusing. You are likely to have a great deal of difficulty negotiating the "Medicaid Maze" by yourself.

We expedite the filing process by helping you gather all the required documents. We also prepare an accounting of expenditures to present to the caseworker assigned to your file. We also attend all Medicaid interviews scheduled by the Board of Social Services of your county.

Are you a veteran or spouse of a veteran?

If you are a Veteran, or a spouse of a Veteran who served during wartime, you are entitled to additional program aid. These can include the following: 1) an enhanced pension; 2) aid & attendance benefits to supplement assisted living and home health care; 3) placement in a Veteran's long term care facility. Elder Law Asset Protection Planning always includes an analysis of these benefits and how they interact with what is available through Medicaid and Medicare.

In-home health care provided by VA certified caregivers at VA expense.

